

Afghanistan Value Chain (AVC) – High Value Crops

Request for Quotation (RFQ)

RFQ No. REQ-KBL-19-0255

Apple Washing, Sorting, Grading & Packing Line

Issue Date: July 22, 2019

WARNING: Prospective Offerors who have received this document from a source other than the AVC-HVC Project should immediately contact **avc-c_procurement@dai.com** and provide their name and mailing address in order that amendments to the RFQ or other communications can be sent directly to them. Any prospective Offeror who fails to register their interest assumes complete responsibility in the event that they do not receive communications prior to the closing date. Any amendments to this solicitation will be issued and posted via email.

I. Synopsis of the Request for Quotation

DAI, implementer of the USAID funded Afghanistan Value Chain (AVC) – High Value Crops project, invites qualified vendors to submit quotations for a Saffron Drying Machine as follows:

١.	RFQ No.	REQ-KBL-19-0255
2.	Issue Date	July 22, 2019,
3.	Title	Apple Washing, Sorting, Grading & Packing Line
4.	Please submit your quotation by Email	avc-c_quotation@dai.com with subject: Bidder Company Name RFQ# REQ-KBL-19-0255. Sending to other e-mail address may lead to disqualification of your bid.
5.	Deadline for Receipt of Quotations.	Please submit <u>proposals</u> by Sunday July 31, 2019 by 4:00 pm local time in Afghanistan <u>avc-c_quotation@dai.com</u>
6.	Point of Contact for Questions	Any questions regarding this RFQ should be sent to: avc-c_procurement@dai.com_till_12:00am July 31, 2019.
7.	Anticipated Award Type	DAI anticipates issuing a Firm Fixed Price Purchase Order. This is only the anticipated type of award and may be changed as a result of negotiations. Issuance of this RFQ in no way obligates DAI to award a subcontract or purchase order and Bidders will not be reimbursed for any costs associated with the preparation of their quote.
8.	Basis for Award	An award will be made to the responsible bidder whose bid is responsive to the terms of the RFQ and is most advantageous to DAI, considering price or/and other factors included in the RFQ. To be considered for award, bidders must meet the requirements identified in Section 12, "Determination of Responsibility". No discussions or negotiations are permitted with bidders, and therefore bidders shall submit their best and final price .
9.	Delivery Terms	Goods must be transported by the supplier to Kabul in Afghanistan (shipping cost should be included in the quotation)
10.	Customs clearance and in- country transportation shall be handled by	DAI AVC-HVC's partner companies
11.	Expected delivery date	60 days from the issuance of the Purchase Order (PO)
	Proffered currency of quotation	United States Dollars (USD), or Afghani (AFN)
13.	Tax and Tariff on Price Quotation	Must include all applicable taxes and tariffs
	After-sales service required	 Warranty for minimum period of 12 months Provision of service unit when pulled out for maintenance / repair within 12 months
15.	All documents shall be in this language	English
16.	Payment Terms	Supplier agrees to DAI payment terms: payment will be made to the vendor within 45 days after receiving a correct invoice for

	goods or services received in connection and response to the
	Purchase Order issued by procurement department.
17. Documents to be submitted	a) Technical Proposal
and requirements	Bidder must specify all the required parameters listed in the
	"Machinery Specifications" section. Fail to do so may critically
	disadvantage the bid during evaluation.
	The supplier warrants that the goods, including packaging,
	conform to the specifications for the goods ordered and are fit
	for the purpose for which such goods are ordinarily used for
	purposes expressively made known to the supplier by DAI AVC-
	HVC project and are free from defects in workmanship and
	materials:
	Brief introduction of your company, experiences and
	qualifications in manufacturing or assembling similar
	machinery.
	• Please highlight past experiences in Afghanistan or
	similar countries, which will be considered favorably.
	Quality Certificates (ISO, etc.) if available
	Detailed description of offered products with pictures
	Warranty of machine and parts
	 Packaging details
	Delivery time
	 Installation services
	b) Financial Proposal
	• DAT quotation including all applicable taxes
	Price schedule including, installation, user training,
	shipping cost (delivery to Kabul, Afghanistan), etc.
	(please refer to sample structure in Attachment A)
	 Include statement that the quotation is valid for at
	least 90 days
	Payment terms
	c) Compliance documentation:
	Valid Business License
	• Evidence of a DUNS number (see details in section 4.
	Compliance section) or self-certification statement of
	exemption

2. Machinery Specifications

Note: Power supply in Afghanistan is single phase 220V or 3 phase, 220/380V, 50-60Hz.

Capacity: 2 MT/Hour

1. Automatic/Manual crate loading of apple in water:

Automatic/Manual feeding of the line with Automatic/Manual tipping of plastic crates in water, ideal for sensitive products that float on water, such as Apple.

2. Stainless steel tank for apple tipping in water:

- i. Stainless steel tank for apples tipping in water.
- ii. Electronic floater for controlling the water level in the tank and the automatic replenishment with water.
- iii. Water recirculation pump with piping system, for the recirculation of water, to create water flow for the smooth exit of products from tank to roller elevator.
- iv. Special cleaning filters drain valve and stainless steel manhole for cleaning and inspection of the machine.
- v. MOC: Tank and other contact parts in SS 304
- vi. Powered by: geared motor

3. Belt Inspection Section:

In this section the cull, cut, damages fruits will be removed manually and placed in rejection chutes, plate from with stares and top lightning system is provided for clear visibility of fruits.

- i. MOC: SS 304
- ii. Belt: PVC
- iii. Powered by: geared motor
- iv. conveyer exit belt.

4. Cull belt conveyer:

In this section rejected fruits will be collected in plastic crate.

- i. MOC: SS 304
- ii. Powered by: geared motor

5. Washing, Surface water removing, polishing and waxing section:

- i. Automatic/Manual removing system of products out of machine, in end of each lot,
 - MOC: Stainless steel 304
 - Motor: geared motor
- 6. Conveyor. Conveys fruits from polishing section to Hot air dryer section
- 7. Hot Air Dryer:

- i. MOC: All sheet metal parts fabricated from M.S power coated sheet metal.
- ii. Temperature Controller: Supplied with Sensor
- iii. Heat Insulation: Provided
- iv. Powered by: Geared motor
- 8. Conveyor: Conveys fruits from Hot air dryer to electronic weight sizer

9. Electronic Weight Sizer:

- i. Solenoid tilting system
- ii. Provided with Laptop, operation software and collection tables, (Software to program the machine for weight sorting of the fruits)
- iii. Material of Construction in powder coated mild steel

Pre-Aligning Belt:

Conveyor belt with fruit aligning system, Belt channels made of SS 304 stainless steel. Electronic grader according to weight.

10. Outer Carton/Box Sealing-Wrapping Machine

Capacity in-line with whole operation

11. Control Panel:

Provide with all required motor starters, MCB's, Voltmeter, Ammeter, Push buttons, R-Y-B indicator. MS powder coated cabinet. Complete with necessary wirings of suitable sizes.

12. Complete Piping System for the line

3. Compliance Requirements

I. Determination of Responsibility	 DAI will not enter into any type of agreement with a vendor prior to ensuring the vendor's responsibility. When assessing a vendor's responsibility, the following factors are taken into consideration: 1. Provide copies of the required business licenses to operate in the host country. 2. Evidence of a DUNS number (explained below and instructions contained in the Annex). 3. The source, origin and nationality of the services are not from a Prohibited Country (explained below). 4. Ability to comply with required or proposed delivery or performance schedules.
2. Geographic Code	 Under the authorized geographic code for its contract DAI may only procure goods and services from the following countries. Geographic Code 935: Goods and services from any area or country including the cooperating country, but excluding Prohibited Countries. DAI must verify the source, nationality and origin, of goods and services and ensure (to the fullest extent possible) that DAI does not procure any services from prohibited countries listed by the Office of Foreign Assets Control (OFAC) as sanctioned countries. The current list of countries under comprehensive sanctions include: Cuba, Iran, North Korea, Sudan, and Syria. DAI is prohibited from facilitating any transaction by a third party if that transaction would be prohibited if performed by DAI. By submitting a quote in response to this RFQ, Bidders confirm that they are not violating the Source and Nationality requirements and that the services comply with the Geographic Code and the exclusions for prohibited countries.
3. Data Universal Numbering System (DUNS)	All U.S. and foreign organizations which receive first-tier subcontracts/ purchase orders with a value of \$30,000 and above are required to obtain a DUNS number prior to signing of the agreement. Organizations are exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. DAI requires that Bidders sign the self-certification statement if the Bidder claims exemption for this reason. For those required to obtain a DUNS number, you may request Attachment C: Instructions for Obtaining a DUNS Number. For those not required to obtain a DUNS number, you may request Attachment D: Self-Certification for Exemption from DUNS Requirement
4. Compliance with Terms and Conditions	Bidder shall be aware of the general terms and conditions for an award resulting from this RFQ. The selected Bidder shall comply with all Representations and Certifications of Compliance listed in Attachment B.
5. Procurement Ethics	By submitting an Bidder, Bidders certify that they have not/will not attempt to bribe or make any payments to DAI employees in return for preference, nor have any payments with Terrorists, or groups supporting Terrorists, been attempted. Any such practice constitutes an unethical, illegal, and corrupt practice and either the Bidders or the DAI staff may report violations to the Toll-Free Ethics and Compliance Anonymous Hotline at +1 855-603-6987, via the DAI website, or via email to FPI hotline@dai.com.

6.	Offeror's	The completion of all RFQ requirements in accordance with the instructions in
	Agreement	this RFQ and submission to DAI/Finance Inclusive of a quote will constitute an offer
	with Terms	and indicate the Offeror's agreement to the terms and conditions in this RFQ and
	and	any attachments hereto. Issuance of this RFQ in no way obligates DAI to award a
	Conditions	purchase order, nor does it commit DAI to pay any costs incurred by the Offeror
		in preparing and submitting the quote. DAI/Finance Inclusive has the rights to
		increase or decrease the goods and services mentioned in this RFQ.

4. Evaluation Criteria

Criteria	Description	Points
Past Experience	Experience and knowledge in manufacturing or assembling similar machines and provide to Afghanistan or similar developing countries	5
Quality Assurance Certificates	ISO, CE, etc.	5
Technical Proposal	Meeting or surpass the specifications requirements	40
Delivery time	Time needed to deliver from signing of Purchase Order	10
Price	Competitiveness of price	20
Warranty / Aftersales service	At least I-year warranty	10
Installation and training service	Able to provide installation and training service in Afghanistan	10
	Total	100

5. Sample Price Schedule

#	Item Name	Specifications	Qty	Unit Price	Total Price			
1	Apple Washing, Sorting,		1					
	Grading & Packing Line							
2	Packaging and shipping to Afghanistan		1					
3	Installation		1					
4	User training		1					
Wa	Warranty:							
De	Delivery Time:							
GR	GRAND TOTAL IN UNITED STATES DOLLARS							

We, the undersigned, provide the attached quote in accordance RFQ # _____ dated _____Our attached quote is for the total price of ______ (figure and in words)

I certify a validity period of _____days for the prices provided in the attached Price Schedule/Bill of Quantities. Our quote shall be binding upon us subject to the modifications.

We understand that DAI is not bound to accept any quotes it receives.

Authorized Signature: Name and Title of Signatory: Name of Firm: Address: Telephone: Email:

Company Seal/Stamp:

Attachment A: Past Performance Chart

Include projects that best illustrate your experience <u>in providing similar machinery</u> in Afghanistan or other developing countries. <i>Projects should have been undertaken in the past (3) three years.

#	Project Title	Description of Activities	Client Name, Contact Name & Tel/Email Funding Agency if applicable	Location City/	Cost in AFN	Period of Performance	Type of Agreement, Subcontract, Grant, PO (fixed price, cost reimbursable)
1							
2							
3							

Attachment B: Bidder's Checklist and Certification

I certify that we have provided below required information/documents along with the quotation/proposal:

- Completed Attachment A: Price schedule
- Completed Attachment B: Past Performance Chart
- Completed, signed and stamped Attachment C: Bidder's Checklist and Certification
- Evidence of a DUNS number or completed Attachment D: Self-Certification for Exemption from DUNS Requirement for Subcontractors and Vendors
- □ Copies of valid business license to operate in Afghanistan (e.g. AISA license or other registration document)
- □ Bank account information
- □ Photos or samples required by RFQ

We understand that DAI is not bound to accept any quotes it receives.

Authorized Signature: Name and Title of Signatory: Name of Firm: Address: Telephone: Email:

Company Seal/Stamp:

Attachment C: Instructions for Obtaining a Duns Number

Note: There is a Mandatory Requirement for your Organization to Provide a DUNS number to DAI

I. **SUBCONTRACTS/PURCHASE ORDERS:** All domestic and foreign organizations which receive first-tier subcontracts/ purchase orders with a value of \$30,000 and above are required to obtain a DUNS number <u>prior</u> to signing of the agreement. *Your organization is exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. Please see the self-certification form attached.*

II. MONETARY GRANTS: All foreign entities receiving first-tier monetary grants (standard, simplified and FOGs) with a value equal to or over \$25,000 and performing work outside the U.S. must obtain a DUNS number <u>prior</u> to signing of the grant. All U.S. organizations who are recipients of first-tier monetary grants of any value are required to obtain a DUNS number; the exemption for under \$25,000 applies to foreign organizations only.

NO SUBCONTRACTS/POs (\$30,000 + above) or MONETARY GRANTS WILL BE SIGNED BY DAI WITHOUT PRIOR RECEIPT OF A DUNS NUMBER.

Note: The determination of a successful offeror/applicant resulting from this RFP/RFQ/RFA is contingent upon the winner providing a DUNS number to DAI. Organizations who fail to provide a DUNS number will not receive an award and DAI will select an alternate vendor/subcontractor/grantee.

Background:

Summary of Current U.S. Government Requirements- DUNS

The Data Universal Numbering System (DUNS) is a system developed and managed by Dun and Bradstreet that assigns a unique nine-digit identifier to a business entity. It is a common standard world-wide and users include the U.S. Government, European Commission and the United Nations. The DUNS number will be used to better identify related organizations that are receiving U.S. federal funding, and to provide consistent name and address data for electronic application systems.

Instructions detailing the process to be followed in order to obtain a DUNs number for your organization begin on the next page.

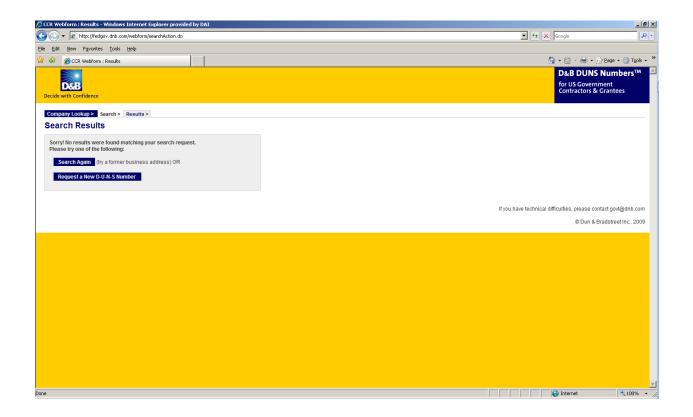
THE PROCESS FOR OBTAINING A DUNS NUMBER IS OUTLINED BELOW:

1. Log on to the D&B (Dun & Bradstreet) DUNS registration website to begin the process of obtaining a DUNS number free of charge.

http://fedgov.dnb.com/webform/index.jsp

Please note there is a bar on the left for Frequently Asked Questions as well as emails and telephone numbers for persons at Dun & Bradstreet for you to contact if you have any questions or difficulties completing the application on-line. DAI is not authorized to complete the application on your organization's behalf; the required data must be entered by an authorized official of your organization.

- 2. Select the Country where your company is physically located.
- 3. You will first be asked to search the existing DUNS database to see whether a DUNS number already exists for your organization/entity. Subcontractors/grantees who already have a DUNS number may verify/update their DUNS records.
- 4. Potential DAI subcontractors/vendors/grantees who do not already have a DUNS number will be shown the screen below. To request a new DUNS Number, the "Request a New D-U-N-S Number" button needs to be selected.



- 5. Enter the information regarding your organization listed on the next three screens. (See screen shots below.) Make sure you have the following information available (in English) prior to beginning the process of entering this section in order to ensure successful registration.
 - Legal Business Name (commas are allowed, periods are not allowed)
 - > Address
 - Phone
 - Name of Owner/Executive
 - Total Number of Employees
 - > Annual Sales or Revenue (US Dollar equivalent)
 - Description of Operations
- 6. Note that some fields are Optional, however all other fields must be completed to proceed further with the application process. For example, all applicants must complete the Organization Information sections. The Company Name and Physical Address fields are self-populated based on information previously entered during the initial DUNS search. The question marks to the left of the field provide additional information when you click on them.

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location.		
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? Legal Structure	Proprietorship 💌	
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Tradestyle Name 2		
Tradestyle Name 3		
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Physical Address		
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? City	Kabul	
? State		
? Zip Code + 4/Postal Code		
Country	AFGHANISTAN	
Mailing Address (optional) 🛛 🗖 Same as Physica	al Address	
? Street/ P.O. Box		
City		
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7. You must select the legal structure of your organization from the pull down menu. To assist you in selecting the appropriate structure that best represents your organization, a brief description of the various types follows:

- **Corporation** A firm that meets certain legal requirements to be chartered by the state/province in which it is headquartered by the filing of articles of incorporation. A corporation is considered by law to be an entity separate and distinct from its owners. It can be taxed; it can be sued; it can enter into contractual agreements.
- **Government** central, province/state, district, municipal and other U.S. or local government entities. Includes universities, schools and vocational centers owned and operated by the government.
- Limited Liability Company (LLC) This is a type of business ownership combining several features of corporation and partnership structures. It is designed to provide the limited liability features of a corporation and the tax efficiencies and operational flexibility of a partnership. Its owners have limited personal liability for the LLC's debts and obligations, similar to the status of shareholders in a corporation. If your firm is an LLC, this will be noted on the organizations registration and licensing documents.
- **Non-profit** An entity which exists for charitable reasons and is not conducted or maintained for the purpose of making a profit. Any money earned must be retained by the organization, and used for its own expenses, operations, and programs. Most organizations which are registered in the host country as a non-governmental organization (NGO) rather than as a commercial business are anon-profit entities.

Community based organizations, trade associations, community development councils, and similar entities which are not organized as a profit making organization should select this status, even if your organization is not registered formally in country as an NGO.

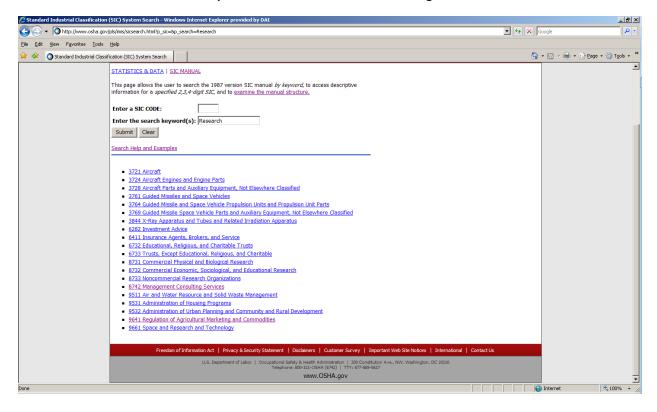
- **Partnership-** a legal form of operation in which two or more individuals carry on a continuing business for profit as co-owners. The profits and losses are shared proportionally.
- **Proprietorship**-These firms are owned by one person, usually the individual who has day-today responsibility for running the business. Sole proprietors own all the assets of the business and the profits generated by it.
- 8. One of the most important fields that must be filled in is the Primary SIC code field. (See screen shot below.) The Primary Standard Industrial Code classifies the business' most relevant industry and function.

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Title	Select one				
? Primary SIC code					
? Description of Operations					
? Socioeconomic Data	Select one				
? Number of Employees(includes owners, partners, and	J/or officers)				
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City					
State					
Zip Code + 4/Postal Code					
Country	Select one				
? Notes (optional)					
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	Submit Your Request				
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9. If you are unsure of which SIC Code your organization's core business falls under, please refer to the following website: <u>http://www.osha.gov/oshstats/sicser.html</u>

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You will need to enter certain keywords to bring up the potential SIC Codes. In the case above, "Research" was entered as the keyword, and resulted in the following:



PLEASE NOTE: Many of the DAI subcontractors and grantees fall under one of the following SIC codes:

8742 Management Consulting Services

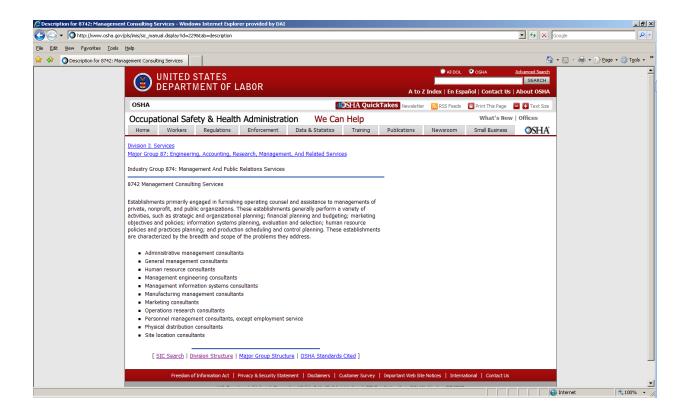
1542 General Contractors-Nonresidential Buildings, Other than Industrial Buildings and Warehouses or one of the codes within:

Industry Group 357: Computer And Office Equipment

Industry Group 355: Special Industry Machinery, Except Metalworking

Industry Group 356: General Industrial Machinery And Equipment

Industry Group 359: Miscellaneous Industrial And Commercial



 Description of Operations- Enter a brief description of the primary services you provide the example below, "agricultural technical assistance" was chosen as the primary function of the business.

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? Parent Organization (optional)	
Name	
Street	
City	
State	
Zip Code + 4/Postal Code	
Country Select one 💌	
Notes (optional)	
Submit Your Request	

- II. The Annual Sales or Revenue figure should be provided in USD (US Dollar) equivalent.
- 12. Once all of the fields have been completed, click on "Submit Your Request" to be taken to the Verification page.
- Note: Representative (Principal, Owner or Officer) needs to verify and provide affirmation regarding the accuracy of the data under criminal or civil penalties as per Title 18, Section 1001 of the US Criminal Code.
- 14. Once "Yes, Continue" button is clicked, the registration application is sent to D&B, and a DUNS number should be available within 24-48 hours. DUNS database can be checked in 24-48 hours by entering the Business Information in the Search window which should now display a valid result with the new DUNS number for the entity.

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and of a star thro	Id be confirmed or (2) An aged con I is subsequently reinstated and is Shelf Corporation, if any, will not b t date. As such, any individual who ugh the use of a Shelf Corporation igher-risk status. In addition, the c	under new control. It is D e factored into the detern attempts to misreprese or any other means is ir	D&B's policy that the histo nination of such Shelf Co nt the start date of their bu mmediately put on inform	rical business activity rporation?s Isiness		 	internet	<u>▼</u> (92 100%, ▼

Attachment D:

Self-Certification for Exemption from DUNS Requirement

For Subcontractors and Vendors

Legal Business Name:	
Physical Address:	
Physical Country:	
Signature and Stamp of Certifier	
Full Name of Certifier (Last Name, First/Middle	
Names):	
Title of Certifier:	
Date of Certification (mm/dd/yyyy):	

The sub-contractor/vendor whose legal business name is provided herein, certifies that we are an organization exempt from obtaining a DUNS number, as the gross income received from all sources in the previous tax year is under USD \$300,000.

*By submitting this certification, the certifier attests to the accuracy of the representations and certifications contained herein. The certifier understands that s/he and/or the sub-contractor/vendor may be subject to penalties, if s/he misrepresents the sub-contractor/vendor in any of the representations or certifications to the Prime Contractor and/or the US Government.

The sub-contractor/vendor agrees to allow the Prime Contractor and/or the US Government to verify the company name, physical address, or other information provided herein. Certification validity is for one year from the date of certification.

Attachment E: Representations and Certifications of Compliance

- 1. <u>Federal Excluded Parties List</u> The Bidder Select is not presently debarred, suspended, or determined ineligible for an award of a contract by any Federal agency.
- 2. <u>Executive Compensation Certification-</u> FAR 52.204-10 requires DAI, as prime contractor of U.S. federal government contracts, to report compensation levels of the five most highly compensated subcontractor executives to the Federal Funding Accountability and Transparency Act Sub-Award Report System (FSRS)
- 3. Executive Order on Terrorism Financing- The Contractor is reminded that U.S. Executive Orders and U.S. law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the Contractor/Recipient to ensure compliance with these Executive Orders and laws. Recipients may not engage with, or provide resources or support to, individuals and organizations associated with terrorism. No support or resources may be provided to individuals or entities that appear on the Specially Designated Nationals and Blocked Persons List maintained by the US Treasury (online at www.SAM.gov) or the United Nations Security Designation List (online at: http://www.un.org/sc/committees/1267/aq_sanctions_list.shtml). This provision must be included in all subcontracts/sub awards issued under this Contract.
- 4. <u>Trafficking of Persons</u> The Contractor may not traffic in persons (as defined in the Protocol to Prevent, Suppress, and Punish Trafficking of persons, especially Women and Children, supplementing the UN Convention against Transnational Organized Crime), procure commercial sex, and use forced labor during the period of this award.
- 5. <u>Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions</u> The Bidder certifies that it currently is and will remain in compliance with FAR 52.203-11, <u>Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions</u>.
- 6. <u>Organizational Conflict of Interest</u> The Bidder certifies that will comply FAR Part 9.5, Organizational Conflict of Interest. The Bidder certifies that is not aware of any information bearing on the existence of any potential organizational conflict of interest. The Bidder further certifies that if the Bidder becomes aware of information bearing on whether a potential conflict may exist, that Bidder shall immediately provide DAII with a disclosure statement describing this information.
- 7. <u>Prohibition of Segregated Facilities</u> The Bidder certifies that it is compliant with FAR 52.222-21, Prohibition of Segregated Facilities.
- 8. <u>Equal Opportunity</u> The Bidder certifies that it does not discriminate against any employee or applicant for employment because of age, sex, religion, handicap, race, creed, color or national origin.
- 9. <u>Labor Laws</u> The Bidder certifies that it is in compliance with all labor laws.
- Federal Acquisition Regulation (FAR) The Bidder certifies that it is familiar with the Federal Acquisition Regulation (FAR) and is in not in violation of any certifications required in the applicable clauses of the FAR, including but not limited to certifications regarding lobbying, kickbacks, equal employment opportunity, affirmation action, and payments to influence Federal transactions.
- 11. <u>Employee Compliance</u> The Bidder warrants that it will require all employees, entities and individuals providing services in connection with the performance of an DAI Purchase Order to comply with the provisions of the resulting Purchase Order and with all Federal, State, and local laws and regulations in connection with the work associated therein.

By submitting a quote, bidders agree to fully comply with the terms and conditions above and all applicable U.S. federal government clauses included herein, and will be asked to sign these Representations and Certifications upon award.