

Afghanistan Value Chain (AVC) - High Value Crops

Request for Quotation (RFQ)

RFQ No. **REQ-KBL-19-0346**

Provision of Intensive English Language
Technical Writing/Speaking Skills Training

Issue Date: 02 Dec 2019

<u>WARNING</u>: Prospective Offerors who have received this document from a source other than the AVC-HVC Project should immediately contact **avc-c_procurement@dai.com** and provide their name and mailing address in order that amendments to the RFQ or other communications can be sent directly to them. Any prospective Offeror who fails to register their interest assumes complete responsibility in the event that they do not receive communications prior to the closing date. Any amendments to this solicitation will be issued and posted via email.

1. Synopsis of the Request for Quotation

DAI, implementer of the USAID funded Afghanistan Value Chains – High Value Crops Project, invites qualified vendors to submit quotations to supply and accommodation and conference services, as follows:

1.	RFQ No.	Enter the RFQ No. REQ-KBL-19-0346
2.	Issue Date	Dec 02, 2019
3.	Title	Provision of Intensive Technical Writing/Speaking Skills Training
4.	Quotation submission	Please submit your quotation by email to avc-companion@dai.com only, with subject: vendor company name RFQ No. Sending or copying quotations to other addresses breaches the confidentiality of quotation and may lead to disqualification of your bid.
5.	Deadline for Receipt of Quotes.	Dec 10 , 2019
6.	Point of Contact for	Any questions regarding this RFQ should be sent to:
	Questions	avc-c_procurement@dai.com
		Sending to other email addresses may lead to delay of response.
7.	Anticipated Award Type	Fixed Price Purchase Order.
		Issuance of this RFQ in no way obligates DAI to award a
		subcontract or purchase order and Bidders will not be reimbursed
		for any costs associated with the preparation of their quote.
8.	Basis for Award	An award will be made to the responsible bidder whose bid is responsive to the terms of the RFQ and is most advantageous to DAI, considering price or/and other factors included in the RFQ. To be considered for award, bidders must meet the requirements identified in Section 12, "Determination of Responsibility". No discussions or negotiations are permitted with bidders, and therefore bidders shall submit their best and final price.
9.	Proffered currency of quotation	Afghani

2. Request for Quotation

10. General Instructions to Bidders	 Final quotations are due by Dec 10 at 17:00 Kabul time. Late offers will be rejected except under extraordinary circumstances at DAI's discretion. Bidders shall submit quotes only to avc-c quotation@dai.com before the above-mentioned deadline. Include a statement that the vendor fully understands that their quote must be valid for a period of at least 90 days. Bidders shall sign and date their quotation. Bidders shall complete Attachment A: Price Schedule template. Value Added Tax (VAT) shall be included in the prices. 		
11. Questions Regarding	Each Bidder is responsible for reading very carefully and understanding fully		
the RFQ	the terms and conditions of this RFQ. All communications regarding this solicitation are to be made solely through the Issuing Office and must be submitted via email or in writing delivered to the Issuing Office no later than the date specified above. All questions received will be compiled and answered in writing and distributed to all interested Bidders.		
12. Technical Specifications	Please refer to the Section 3. (Detailed Statement of Work or		
and requirements for Technical Acceptability	Technical Specifications)		
13. Delivery and Payment	The vendor is required to provide the required services per the		
Terms	schedule and venue specified in Section 3.		
	Supplier agrees to DAI payment terms: payment will be made to the		
	vendor within 45 days after receiving a correct invoice for goods or		
	services received in connection and response to the Purchase Order or		
44 Delevering to a f	BPA Release Order issued by procurement department.		
14. Determination of Responsibility	DAI will not enter into any type of agreement with a vendor prior to ensuring the vendor's responsibility. When assessing a vendor's		
Responsibility	responsibility, the following factors are taken into consideration:		
	Provide copies of the required business licenses to operate in the host		
	country.		
	Evidence of a DUNS number (explained below and instructions contained in the Annex).		
	3. The source, origin and nationality of the services are not from a Prohibited Country (explained below).		
	4. Ability to comply with required or proposed delivery or performance schedules.		
15. Geographic Code	Under the authorized geographic code for its contract DAI may only		
	procure goods and services from the following countries.		
	Geographic Code 935: Goods and services from any area or country		
	including the cooperating country, but excluding Prohibited Countries.		
	DAI must verify the source, nationality and origin, of goods and services		
	and ensure (to the fullest extent possible) that DAI does not procure any		
	services from prohibited countries listed by the Office of Foreign Assets		
	Control (OFAC) as sanctioned countries. The current list of countries		
	under comprehensive sanctions include: Cuba, Iran, North Korea, Sudan,		

	 and Syria. DAI is prohibited from facilitating any transaction by a third party if that transaction would be prohibited if performed by DAI. By submitting a quote in response to this RFQ, Bidders confirm that they are not violating the Source and Nationality requirements and that the services comply with the Geographic Code and the exclusions for prohibited countries.
16. Data Universal Numbering System (DUNS)	All U.S. and foreign organizations which receive first-tier subcontracts/purchase orders with a value of \$30,000 and above are required to obtain a DUNS number prior to signing of the agreement. Organizations are exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. DAI requires that Bidders sign the self-certification statement if the Bidder claims exemption for this reason.
	For those required to obtain a DUNS number, you may request Attachment D: Instructions for Obtaining a DUNS Number. For those not required to obtain a DUNS number, you may request Attachment B: Self-Certification for Exemption from DUNS Requirement
17. Compliance with Terms and Conditions	Bidder shall be aware of the general terms and conditions for an award resulting from this RFQ. The selected Bidder shall comply with all Representations and Certifications of Compliance listed in Attachment C.
18. Procurement Ethics	By submitting a Bid, Bidders certify that they have not/will not attempt to bribe or make any payments to DAI employees in return for preference, nor have any payments with Terrorists, or groups supporting Terrorists, been attempted. Any such practice constitutes an unethical, illegal, and corrupt practice and either the Bidders or the DAI staff may report violations to the Toll-Free Ethics and Compliance Anonymous Hotline at +1 855-603-6987, via the DAI website, or via email to FPI_hotline@dai.com.

3. Detailed Statement of Work or Technical Specifications

DAI Global, LLC., implements the Afghanistan Value Chains-High Value Crops project, which works with anchor firms nationwide to reverse market failures, strengthen backward and forward linkages, drive growth, and create jobs for men, women, and youth along the fruit and nuts, high-value horticulture, spices, and medicinal crops value chains. The Project contributes positive and measurable impacts to the sectors and will ensure that local market actors are involved at every stage of the value chain.

DAI Global is interested in procuring training services from reputable English language schools in Kabul City to deliver two (simultaneous) three-month intensive technical writing programs for Kabul based staff.

The training must be intensive, requiring extensive reading, daily written assignments, biweekly tests, verbal presentations and a final examination.

- **1. Mid-level technical writing and English-speaking skills**. Focused on technical and business vocabulary and spoken and written fluency.
 - Three hours/week (Sun-Tue-Thu 16:00-17:00)
 - Approximate class size: 20
- **2. High level technical writing.** Focused on structuring and writing concise, clear and compelling reports, plans and proposals.
 - Three hours/week (Mon-Wed (15:30-17:00)
 - Approximate class size: 15

Location: The training should be delivered at the project's office, located in Darya Village.

Timing: January 2 – March 30, 2020

Training materials. The curricula and training materials should be vetted by project management

Selection of participants: The trainers should conduct written and verbal examinations to assign project personnel to the appropriate group (mid-level or high-level)

Quotations must include:

- 1. Details of the training center, past experience, evidence of membership in international educational organizations and other certifications.
- 2. CVs of the trainer(s) proposed for the assignment
- 3. Illustrative curricula for each section and proposed methodology
- 4. Cost proposal (quotation) per student, per course.

Deadline for the submission of Quotations: December 10, 2019

Attachment A: Price Schedule (tax inclusive)

Item Number	Description of Services Required	Quoted Price (AFN)
1	Mid-level technical writing and English-speaking skills. Focused on technical and business vocabulary and spoken and written fluency. Three hours/week (Sun-Tue-Thu 16:00-17:00) Approximate class size: 20 High level technical writing. Focused on structuring and writing concise, clear and compelling reports, plans and proposals. Three hours/week (Mon-Wed (15:30-17:00)	
 Approximate class size: 15 		
GRAND T	OTAL IN AFGHANI	

e, the undersigned, provide the attached quote in accordance RFQ # dated In attached quote is for the total price of (figure		
and in words)		
I certify a validity period of days for the prices provided in the attached Price Schedule/Bill of Quantities. Our quote shall be binding upon us subject to the modifications. We understand that DAI is not bound to accept any quotes it receives.		

Authorized Signature:
Name and Title of Signatory:
Name of Firm:
Address:
Telephone:
Email:
Company Seal/Stamp:

Attachment B:

Self-Certification for Exemption from DUNS Requirement

For Subcontractors and Vendors

Legal Business Name:	
Physical Address:	
Physical Country:	
Signature and Stamp of Certifier	
Full Name of Certifier (Last Name, First/Middle	
Names):	
Title of Certifier:	
Date of Certification (mm/dd/yyyy):	

The sub-contractor/vendor whose legal business name is provided herein, certifies that we are an organization exempt from obtaining a DUNS number, as the gross income received from all sources in the previous tax year is under USD \$300,000.

*By submitting this certification, the certifier attests to the accuracy of the representations and certifications contained herein. The certifier understands that s/he and/or the sub-contractor/vendor may be subject to penalties, if s/he misrepresents the sub-contractor/vendor in any of the representations or certifications to the Prime Contractor and/or the US Government.

The sub-contractor/vendor agrees to allow the Prime Contractor and/or the US Government to verify the company name, physical address, or other information provided herein. Certification validity is for one year from the date of certification.

Attachment C: Representations and Certifications of Compliance

- 1. <u>Federal Excluded Parties List</u> The Bidder Select is not presently debarred, suspended, or determined ineligible for an award of a contract by any Federal agency.
- 2. <u>Executive Compensation Certification-</u> FAR 52.204-10 requires DAI, as prime contractor of U.S. federal government contracts, to report compensation levels of the five most highly compensated subcontractor executives to the Federal Funding Accountability and Transparency Act Sub-Award Report System (FSRS)
- 3. Executive Order on Terrorism Financing- The Contractor is reminded that U.S. Executive Orders and U.S. law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the Contractor/Recipient to ensure compliance with these Executive Orders and laws. Recipients may not engage with, or provide resources or support to, individuals and organizations associated with terrorism. No support or resources may be provided to individuals or entities that appear on the Specially Designated Nationals and Blocked Persons List maintained by the US Treasury (online at www.SAM.gov) or the United Nations Security Designation List (online at: http://www.un.org/sc/committees/1267/aq_sanctions_list.shtml). This provision must be included in all subcontracts/sub awards issued under this Contract.
- 4. <u>Trafficking of Persons</u> The Contractor may not traffic in persons (as defined in the Protocol to Prevent, Suppress, and Punish Trafficking of persons, especially Women and Children, supplementing the UN Convention against Transnational Organized Crime), procure commercial sex, and use forced labor during the period of this award.
- 5. <u>Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions</u> The Bidder certifies that it currently is and will remain in compliance with FAR 52.203-11, <u>Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions</u>.
- 6. <u>Organizational Conflict of Interest</u> The Bidder certifies that will comply FAR Part 9.5, Organizational Conflict of Interest. The Bidder certifies that is not aware of any information bearing on the existence of any potential organizational conflict of interest. The Bidder further certifies that if the Bidder becomes aware of information bearing on whether a potential conflict may exist, that Bidder shall immediately provide DAII with a disclosure statement describing this information.
- Prohibition of Segregated Facilities The Bidder certifies that it is compliant with FAR 52.222-21, Prohibition of Segregated Facilities.
- 8. <u>Equal Opportunity</u> The Bidder certifies that it does not discriminate against any employee or applicant for employment because of age, sex, religion, handicap, race, creed, color or national origin.
- 9. <u>Labor Laws</u> The Bidder certifies that it is in compliance with all labor laws.
- 10. <u>Federal Acquisition Regulation (FAR)</u> The Bidder certifies that it is familiar with the Federal Acquisition Regulation (FAR) and is in not in violation of any certifications required in the applicable clauses of the FAR, including but not limited to certifications regarding lobbying, kickbacks, equal employment opportunity, affirmation action, and payments to influence Federal transactions.
- 11. <u>Employee Compliance</u> The Bidder warrants that it will require all employees, entities and individuals providing services in connection with the performance of an DAI Purchase Order to comply with the provisions of the resulting Purchase Order and with all Federal, State, and local laws and regulations in connection with the work associated therein.

By submitting a quote, bidders agree to fully comply with the terms and conditions above and all applicable U.S. federal government clauses included herein, and will be asked to sign these Representations and Certifications upon award.

ATTACHMENT D

INSTRUCTIONS FOR OBTAINING A DUNS NUMBER

Note: There is a Mandatory Requirement for your Organization to Provide a DUNS number to DAI

- I. SUBCONTRACTS/PURCHASE ORDERS: All domestic and foreign organizations which receive first-tier subcontracts/ purchase orders with a value of \$30,000 and above are required to obtain a DUNS number <u>prior</u> to signing of the agreement. Your organization is exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. Please see the self-certification form attached.
- **II. MONETARY GRANTS:** All foreign entities receiving first-tier monetary grants (standard, simplified and FOGs) with a value equal to or over \$25,000 and performing work outside the U.S. must obtain a DUNS number <u>prior</u> to signing of the grant. All U.S. organizations who are recipients of first-tier monetary grants of any value are required to obtain a DUNS number; the exemption for under \$25,000 applies to foreign organizations only.

NO SUBCONTRACTS/POs (\$30,000 + above) or MONETARY GRANTS WILL BE SIGNED BY DAI WITHOUT PRIOR RECEIPT OF A DUNS NUMBER.

Note: The determination of a successful offeror/applicant resulting from this RFP/RFQ/RFA is contingent upon the winner providing a DUNS number to DAI. Organizations who fail to provide a DUNS number will not receive an award and DAI will select an alternate vendor/subcontractor/grantee.

Background:

Summary of Current U.S. Government Requirements- DUNS

The Data Universal Numbering System (DUNS) is a system developed and managed by Dun and Bradstreet that assigns a unique nine-digit identifier to a business entity. It is a common standard world-wide and users include the U.S. Government, European Commission and the United Nations. The DUNS number will be used to better identify related organizations that are receiving U.S. federal funding, and to provide consistent name and address data for electronic application systems.

Instructions detailing the process to be followed in order to obtain a DUNs number for your organization begin on the next page.

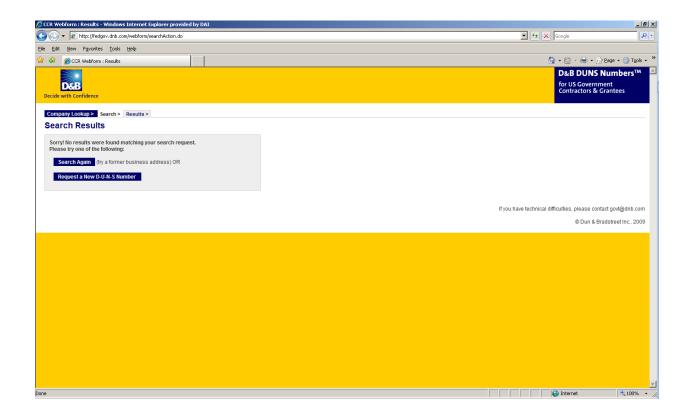
THE PROCESS FOR OBTAINING A DUNS NUMBER IS OUTLINED BELOW:

I. Log on to the D&B (Dun & Bradstreet) DUNS registration website to begin the process of obtaining a DUNS number free of charge.

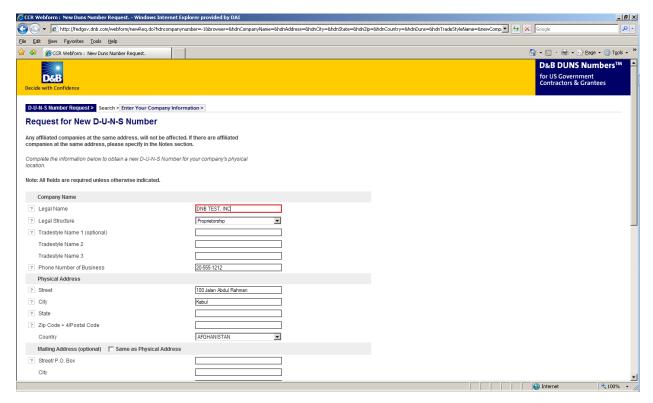
http://fedgov.dnb.com/webform/index.jsp

Please note there is a bar on the left for Frequently Asked Questions as well as emails and telephone numbers for persons at Dun & Bradstreet for you to contact if you have any questions or difficulties completing the application on-line. DAI is not authorized to complete the application on your organization's behalf; the required data must be entered by an authorized official of your organization.

- 2. Select the Country where your company is physically located.
- 3. You will first be asked to search the existing DUNS database to see whether a DUNS number already exists for your organization/entity. Subcontractors/grantees who already have a DUNS number may verify/update their DUNS records.
- 4. Potential DAI subcontractors/vendors/grantees who do not already have a DUNS number will be shown the screen below. To request a new DUNS Number, the "Request a New D-U-N-S Number" button needs to be selected.



- 5. Enter the information regarding your organization listed on the next three screens. (See screen shots below.) Make sure you have the following information available (in English) prior to beginning the process of entering this section in order to ensure successful registration.
 - Legal Business Name (commas are allowed, periods are not allowed)
 - Address
 - Phone
 - Name of Owner/Executive
 - > Total Number of Employees
 - Annual Sales or Revenue (US Dollar equivalent)
 - Description of Operations
- 6. Note that some fields are Optional, however all other fields must be completed to proceed further with the application process. For example, all applicants must complete the Organization Information sections. The Company Name and Physical Address fields are self-populated based on information previously entered during the initial DUNS search. The question marks to the left of the field provide additional information when you click on them.

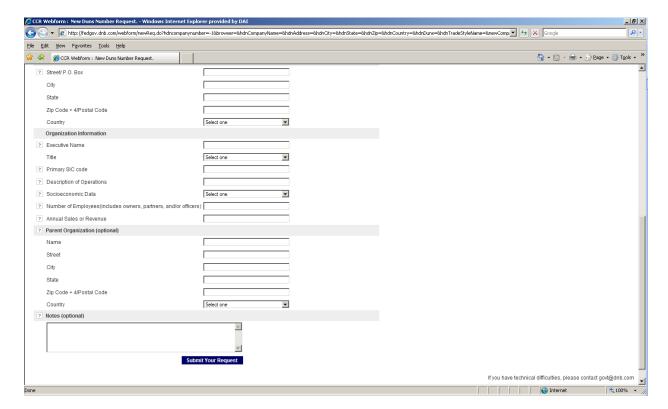


7. You must select the legal structure of your organization from the pull down menu. To assist you in selecting the appropriate structure that best represents your organization, a brief description of the various types follows:

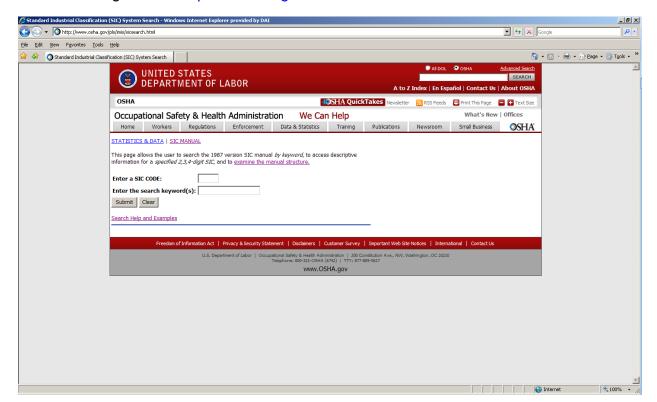
- Corporation A firm that meets certain legal requirements to be chartered by the state/province in which it is headquartered by the filing of articles of incorporation. A corporation is considered by law to be an entity separate and distinct from its owners. It can be taxed; it can be sued; it can enter into contractual agreements.
- **Government** central, province/state, district, municipal and other U.S. or local government entities. Includes universities, schools and vocational centers owned and operated by the government.
- Limited Liability Company (LLC) This is a type of business ownership combining several
 features of corporation and partnership structures. It is designed to provide the limited liability
 features of a corporation and the tax efficiencies and operational flexibility of a partnership. Its
 owners have limited personal liability for the LLC's debts and obligations, similar to the status of
 shareholders in a corporation. If your firm is an LLC, this will be noted on the organizations
 registration and licensing documents.
- Non-profit An entity which exists for charitable reasons and is not conducted or maintained
 for the purpose of making a profit. Any money earned must be retained by the organization, and
 used for its own expenses, operations, and programs. Most organizations which are registered
 in the host country as a non-governmental organization (NGO) rather than as a commercial
 business are anon-profit entities.

Community based organizations, trade associations, community development councils, and similar entities which are not organized as a profit making organization should select this status, even if your organization is not registered formally in country as an NGO.

- **Partnership-** a legal form of operation in which two or more individuals carry on a continuing business for profit as co-owners. The profits and losses are shared proportionally.
- Proprietorship-These firms are owned by one person, usually the individual who has day-today responsibility for running the business. Sole proprietors own all the assets of the business and the profits generated by it.
- 8. One of the most important fields that must be filled in is the Primary SIC code field. (See screen shot below.) The Primary Standard Industrial Code classifies the business' most relevant industry and function.



9. If you are unsure of which SIC Code your organization's core business falls under, please refer to the following website: http://www.osha.gov/oshstats/sicser.html



You will need to enter certain keywords to bring up the potential SIC Codes. In the case above, "Research" was entered as the keyword, and resulted in the following:



PLEASE NOTE: Many of the DAI subcontractors and grantees fall under one of the following SIC codes:

8742 Management Consulting Services

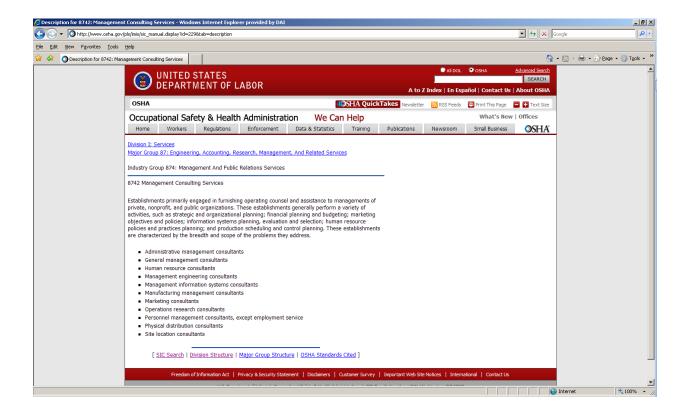
1542 General Contractors-Nonresidential Buildings, Other than Industrial Buildings and Warehouses or one of the codes within:

Industry Group 357: Computer And Office Equipment

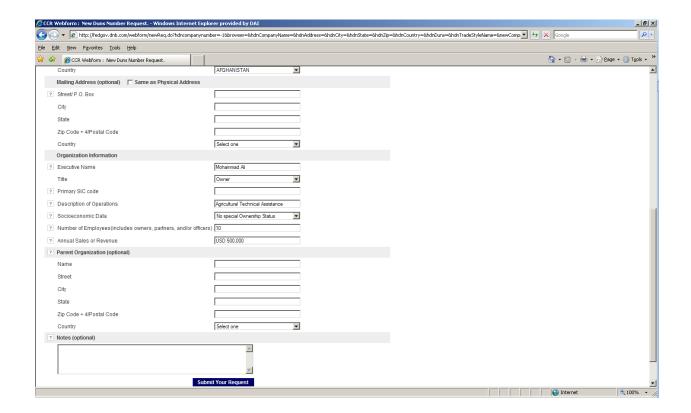
Industry Group 355: Special Industry Machinery, Except Metalworking

Industry Group 356: General Industrial Machinery And Equipment

Industry Group 359: Miscellaneous Industrial And Commercial



10. Description of Operations- Enter a brief description of the primary services you provide the example below, "agricultural technical assistance" was chosen as the primary function of the business.



- 11. The Annual Sales or Revenue figure should be provided in USD (US Dollar) equivalent.
- 12. Once all of the fields have been completed, click on "Submit Your Request" to be taken to the Verification page.
- 13. Note: Representative (Principal, Owner or Officer) needs to verify and provide affirmation regarding the accuracy of the data under criminal or civil penalties as per Title 18, Section 1001 of the US Criminal Code.
- 14. Once "Yes, Continue" button is clicked, the registration application is sent to D&B, and a DUNS number should be available within 24-48 hours. DUNS database can be checked in 24-48 hours by entering the Business Information in the Search window which should now display a valid result with the new DUNS number for the entity.

