

SANA Lars Consultancy Services (referred as Lars Consulting)

**Subject: Request for Quotations RFQ NO: AFG/2019/009-38
Internet Service Requirements Main Office Kabul, Regional Offices**

Reference No.: RFQ NO: LARS.AFG/2020/0627

Important Dates:

Announcement Date: July 1, 2020
Q&A Date July 5, 2020
Deadline for Quotations: July 10, 2020

Question:

Submittal of Questions: All questions must via email to tenders@lars.consulting on or before July 5, 2020. All questions and subsequent replies will be distributed to all Offerors.

Submittal of Quotations: All responses must be prepared in English and submitted through email tenders@lars.consulting no later than July 10, 2020 (04:00pm Hours, Afghanistan Local Time.

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1. Introduction

LARS is an Australian/Afghanistan based consultancy company specialising in the fields of water and environmental management. The company is based in Melbourne, Australia along with representation in Afghanistan. LARS prides itself in maintaining quality and innovation in the services we provide to our clients through close liaison with regulatory bodies, water authorities and environmental institutions. LARS is a prominent research and consulting company that works combine scientific research with practical solutions for water, climate change and environmental management. LARS works at national and local levels with partners on projects addressing Water, Environment & climate change prospects. In addition to carrying out research and providing advice on request to clients LARS frequently initiates state-of-the-art scientific and applied research projects. LARS has a pro-active approach to research where we use models to investigate a variety of problems and challenges in water & environmental management and emphasize possibilities for the future.

LARS is experienced in providing research and advisory projects on a river basin scale where integrated solutions for sustainable water management are required. Our projects are managed through cooperation and participation with stakeholders such as governments, water managers and farmers to ensure that local knowledge is incorporated in our research methodologies. We are also capable of providing professional water and environmental services in a wide range of areas. A list of these capabilities follows:

1. Climate Change mitigation & Adaptation
2. Surface and Ground Water Research, Assessment, Data interpretation and analysis
3. Environmental Impact Assessments, Data and sample collection & Legislative Compliance Interpretations and applications.
4. CBNRM Training and Capacity Building

2. LOCATIONS AND LAST MILE TECHNOLOGY PREFERENCE

No	Location	Last Mile		
1.	Kabul Main Office	Microwave or Fiber Optic		
2.	Bagram	WiMAX	Microwave	Point to Point Wireless
3.	Mazar-e- Sharif	WiMAX	Microwave	Point to Point Wireless
4.	Herat	WiMAX	Microwave	Point to Point Wireless
5.	Jalalabad	WiMAX	Microwave	Point to Point Wireless
6.	Kandahar	WiMAX	Microwave	Point to Point Wireless
7.	Kunduz	WiMAX	Microwave	Point to Point Wireless
8.	Takhar	WiMAX	Microwave	Point to Point Wireless
9.	Lashkargah Helmand	WiMAX	Microwave	Point to Point Wireless
10.	Nuristan	WiMAX	Microwave	Point to Point Wireless

3. GENERAL SUBMITTAL REQUIREMENTS

- a. The Offeror acknowledges that LARS Consulting will rely on Offeror's ability of working, expertise, knowledge, quality and financial capacity.
- b. The Offeror adheres to the instructions in this Request for Quotations on preparing and submitting the Quotation.
- c. The Offeror shall be obligated to exercise the highest standard of care in performing its obligation.
- d. Appendices A, B, C, D and E must be completed and returned with the quotation package. Failure to provide the data requested will adversely affect the evaluation of your proposal.
- e. Appendix E is the check list which will help the offeror to make sure that all documents are completed.
- f. Maintenance & Operation, Site Visits and etc will be on ISP (Lars Consulting won't pay any charges).
- g. Installation details and work plan

Note: Due to security reasons we cannot disclose our exact locations, however the locations are within the provincial centers and GPS coordinates will be shared after award.

4. SUBMITTAL SCHEDULE

Submittal of Questions: All questions must be submitted prior to the Closing Date for Questions stated on the RFQ Cover Page Offerors are must address questions to the following email address: **tenders@lars.consulting**

. All questions and subsequent replies will be distributed to all Offerors.

Submittal of Quotations: All responses must be prepared in English and submitted through mail on above stated email id to LARS Consulting no later than July 10, 2020 (04:00pm Hours, Afghanistan Local Time)

5. EVALUATION AND SELECTION OF QUOTATIONS

The procurement committee will perform the evaluation of quotations in accordance with the criteria outlined below:

Lower Technically accepted Price.

1. Technical Evaluation
 - a. Technical Qualifying requirements
 - b. Administrative Qualifying requirements
2. Completion of required Documents
3. Price Offer

Appendix A: Mandatory Requirements

The Offeror shall provide the following services:

Description

Lars Consulting requires stable internet connection for the main office, Guest Houses and Regional office. The provider should provide the best service to Lars Consulting. The following are the main technical Qualifying requirements for the internet connection.

Technical Qualifying Requirements

- The ISP should have a fully functional Customer Service Center in Kabul in case of emergency which should be operational 24 hours.
- Backbones and last mile connectivity information and map
- 99% SLA and how vendor is going to meet the SLA, please make sure to share detailed SLA for the services offered
- Latency should be less than 200 msec from router port to peering point (US End)
- Trace route to google.com should not exceed 12 hops.
- Provide /29 public IPs per site.
- Provide Bandwidth Monitoring Graph Access to the site.
- Uptime and downtime will be tested using ping (ICMP) to different servers at US (google.com and yahoo.com).
- Packet loss shall not exceed 0%.
- Equipment's details and ownership
- Technology focus (Wireless, Point to Point, Microwave, WIMAX)
- Troubled ticket registration and issue resolution process.
- VPN Services should run normally

Administrative Requirements

- Company Registration, Ownership and company structure Information
- Updated Company Profile
- List of Key and Technical Staff
- Key Partners (Technology Partners and their partnership status)
- Client References
- Financial Audited Statements last 3 years
- Value added services to be offered by vendor
- Bank Account information

TERMS & CONDITIONS

Inspection and Testing

Offeror shall warrant that all work will be performed pursuant to this **RFQ NO: AFG/2019/009-38 (Internet Service Requirements Main Office Kabul, Regional Offices)** shall be inspected **and** at the designated locations.

Payment

The total payment would be Bank FTT /Wire transfer base on Lars Consulting payment period at end each service month.

Tax Withholding

Pursuant to the provisions of the Government of Afghanistan Income Tax Law 2009, Article 72, effective March 2009, Lars Consulting is required to withhold income tax at the prescribed rates at the time of making payment to the legal or natural person(s) providing supplies, materials, construction and services under contract, including purchase order procurements, for transactions of AFA 50,000 and above.

Withholding Rate

The prescribed rate of income tax withholding is 2% of the gross purchase amount for contractors/vendors who have a business license registered with the Afghanistan Central Business Registry & Intellectual Properties (ACBR & IP); 7% of the gross purchase amount for contractors/vendors not registered with ACBR & IP who are conducting business without a license or contrary to approved by-law

Penalty:

Lars Consulting reserve the right to deduct payment from the invoices as below if the SLA is not met

95-98.99%	Monthly SLA Deduction percentage 10%
90-98.99%	Monthly SLA Deduction percentage 20%

Termination

- A) For Convenience: Lars Consulting reserves the right to terminate this contract, or any part hereof, for its sole convenience. In the event of such termination, the contractor shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and contractors to cease work. Subject to the terms of this contract, the Contractor shall be paid a percentage of the contract price reflecting the costs incurred prior to the termination
- B) Notice of termination, plus reasonable charges that the contractor can demonstrate to the satisfaction of Lars Consulting, using its standard record keeping system, have resulted from the termination. The contractor shall not be paid for any work performed or costs incurred that reasonably could have been avoided.

C) For Cause: Lars Consulting may terminate this contract, or any part hereof, for cause in the event of any default by the Contractor, or if the Contractor fails to comply with any contract terms and conditions, or fails to provide Lars consulting, upon request, with adequate assurances of future performance. In the event of termination for cause, LARS CONSULTING shall not be liable to the Contractor for any amount for supplies or services not accepted, and the Contractor shall be liable to Lars Consulting for any and all rights and remedies provided by law. If it is determined that Lars Consulting improperly terminated this contract for default, such termination shall be deemed a termination for convenience.

D) Violation of SLA terms and Poor Performance

Appendix B –Quotation
 Quotations RFQ NO: AFG/2019/009-38
 Internet Service Requirements Main Office Kabul, Regional Offices

NO	Description	Qty (mbps)	Monthly Price	Total Monthly Price	Last Mile Medium Details
1	Kabul Main Office	1			
		2			
		4			
		6			
		8			
		10			
		15			
		20			
		25			
		30			
2	Bagram	1			
		2			
		5			
		10			
3	Mazar-e- Sharif	1			
		2			
		5			
4	Herat	1			
		2			
		5			
5	Jalalabad, Nangarhar	1			
		2			
		5			
6	Kandahar	1			
		2			
		5			
7	Kunduz	1			
		2			
		5			

6	Takhar	1			
		2			
		5			

9	Lashkargah, Helmand	1			
		2			
		5			

10	Nuristan	1			
		2			
		5			

Please make sure to quote your price for each line item, LARS reserve the right to chose the best prices subject to its operational requirements

Company Name: _____

Authorized Signature: _____

Authorized Representative Name: _____

Contact Details (Phone / Email) _____

Address: _____

Company Seal: _____

Appendix C – Business Licensee (ACBR and ATRA)
Please Attached ACBR and ATRA (ISP License)

Appendix (D) Past Performance

Please include list of successful client references where you offered similar services.

No	Client Name	Description of Project	Project Value	Contact Information: Phone or Email	Period of Performance

Note: Please attach copy of the contracts

Appendix (E) RFQ submission Checklist

Offeror: _____

Does your quotation include the following?

- Appendix A: Mandatory Requirements (Response to Mandatory Requirements)**
- Appendix B –Quotation**
- Appendix C – Business Licensee (ACBR and ATRA)**
- Appendix (D) Pas Performance**

And have you?

- Submitted your technical and financial quotation to Lars Consulting (tenders@lars.consulting) before the deadline