



ROOTS OF PEACE

Request for Quotation Number: RFQ-AMP-2021-001

Title:	Request for Quotation for fruit saplings/rooted cuttings for Ghazni province.
For:	Agricultural Marketing Program (AMP)
Required in:	Kabul, Afghanistan
Issue Date:	Jan 7 th , 2021
Deadline for Questions:	Jan 14 th 2020
Closing Date:	Jan 21 st , 2020 at 4:30.00 PM Kabul Time
Funded by:	United States Agency for International Development (USAID)
Agreement No.:	72030620CA00002
Submission for Questions:	mohammad.rasul@rootsofpeace.org Email Subject should have: RFQ-AMP-2021-001
Quotations Submission Address:	For Email submission: AMP-PROCUREMENT@rootsofpeace.org Hard Copies to: ROP Procurement department, Karte 4, Kabul
Validity:	90 Days
Submission Method:	Bidders are requested to submit their bids through email to AMP-PROCUREMENT@rootsofpeace.org and Hard Copies to AMP Kabul Procurement Department
Type of Award:	One Time Firm Fixed Price Purchase Order

THIS RFQ IS SUBJECT TO THE GENERAL CONDITIONS OF THE RFQ, THE GENERAL CONDITIONS OF PURCHASE ORDER AGREEMENT (POA) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF AGREEMENT.

Invitation

AMP requests Quotations from eligible ANNGO registered member nursery suppliers, who have the required experience and capabilities of supplying saplings and rooted grape cuttings according to the specs mentioned in this RFQ. Under Agriculture Marketing Program, ROP intends to purchase Almond, Apricot, pomegranate, plum, Peaches, Apple, Pears and Citrus saplings and rooted grape cuttings for establishment 80 hectares of commercial fruit orchards in above mentioned province during the 2020 fall and spring seasons. AMP will procure certified saplings/rooted cuttings from ANNGO registered nurseries in the respective districts/ provinces. This help establish a commercial relationship between the nurseryman and the farmer and will contribute significantly in the sustainability of the activity.

Background

The Agricultural Marketing Program (AMP) builds on the successes of Roots of Peace's 10-year Commercial Horticulture & Agriculture Marketing Program (CHAMP), and aims over the 3-year period of implementation to increase export volumes and values, introduce new agricultural products to the market, diversify export markets and increase value-added processing. The increased exports will create additional demand for agricultural products that will drive job growth in rural areas.

AMP works primarily with private sector agribusinesses, but also engages the Ministry of Agriculture, Irrigation and Livestock (MAIL), the Afghan Chamber of Commerce and Industries (ACCI), the Export Promotion Agency of Afghanistan (EPAA) and other USAID-funded agricultural programs including (AVC-Crops, AVC-Livestock, RADP East and PVC-West). Specific attention is given to support the participation of women and youth in AMP activities.

Roots of Peace History

Founder Heidi Kuhn became gravely aware of landmines, and their lasting effects on economies, upon the tragic death of Princess Diana in 1997. Motivated by the Princess's compassion and commitment to global demining, Kuhn began Roots of Peace in honor of Diana's memory and to ensure that her work would continue. Heidi's vision was to turn **MINES TO VINES** by replacing the scourge of landmines with bountiful vineyards worldwide. Initial support from the California wine industry helped turn Heidi's dreams into a reality.

With funding from the public and private sector and countless generous donors, Roots of Peace has worked in numerous continents to bring economic empowerment to populations living in post-conflict regions. We have raised both awareness and funds to remove one million landmines and UXO worldwide and plant over five million trees to give farmers access to land that was previously deemed too dangerous to develop. To ensure economic development, we work beyond demining and assist farmers so that they have the tools and resources to grow, market and sell their products effectively and efficiently. We bring dignity to farmers and families living on war-torn lands for future generations to thrive.

Instructions to Bidders

A. Submission of offers

Submit signed and dated offers to AMP-PROCUREMENT@rootsofpeace.org or submit (Hard Copy) signed and stamped sealed bids to ROP/AMP Procurement Kabul, before deadline specified in this Cover Page. **In the subject line indicate RFQ number (RFQ-AMP-2021-001). In case RFQ number is not mentioned in the subject line, the offer may not be considered for evaluation.** All quotations must be submitted in English, as attachments, and in Adobe PDF format.

B. Offer Format

Bidders are requested to submit their offers in accordance with the instructions and requirements described in this RFQ. Failure to adhere to these instructions or requirements may lead to disqualification of a quotation from evaluation:

Product Specifications:

Tree saplings and rooted vines, rooted pomegranate cuttings must meet Minimum Specifications by Feb 2021 in order to be considered for purchase.

- Identification:** Each bundle of similar variety must be clearly marked with a different color tag.
- Quantity:** AMP will determine the required quantities for each variety and is in no way required to accept all the trees bid by the nurseryman.
- Inspection:** All tree saplings will be inspected by the AMP Extension Advisor. Trees that do not meet the Minimum Specification will be rejected.

Parameters	Apricot	Plum	Grape	Apple
Grafted	Yes	Yes	Rooted cutting	Yes
Rootstock	Talkhasta	Talkhasta	N/A	Seedling
Varieties	Amiri	Black Amber Red beauty Fortune Black Dimond	Shondul Khani	Red delicious Golden delicious Fuji Gala Red Chief Galaxy 7243 Saturn Cripps pink Jonagold Blushing golden
Sapling height (cm)	75 - 100	75-100	40-45	75-125
Stem diameter at ground level (cm)	1.5	1.5	1.5	1.5
Grafted/Budded status	1 foot above of ground level	1 foot above of ground level	N/A	1 foot above of ground level
Pest and disease	Free	Free	Free	Free
Packing method	Labeled, Plastic bags, 3 kg sawdust, 65 units/bags	Labeled, Plastic bags, 3 kg sawdust, 80 units/bags	Labeled, Plastic bags, 3 kg sawdust, 333 units/bags	Labeled, Plastic bags, 3 kg sawdust, 80 units/bags

Bidders determination of responsibility.

- Offerors from Ghazni province will be prioritized.**
- Should hold valid AISA registration or registration with the respective ministry. Also, In the case of certified sapling production, the registration with ANNGO, Ministry of justice.
- Quotations and queries should be submitted in English and evaluations will be made in English and when in conflict, English will take precedence over Dari and Pashto proposals and quotations.

- d. Rates shall be provided in both words and figures. All rates/charges should be stated in Afghan currency (AFN).
- e. Has a valid Tax clearance certificates from Ministry of Finance in case of company but not required for a sapling producer/Nursery.
- f. The offers in response to this RFQ must include all prices including all relevant taxes as per Afghanistan Income Tax Law, AMP will not accept any additional taxes or charges to the awarded entity after an award is made. According to Afghan Income Tax Law, AMP will withhold 2% of the total amount from the supplier who hold valid registration licenses with relevant Afghan Ministries and remit the amount to Ministry of Finance but **in case of unavailability of the license 7% tax will be deducted.**
- g. No advance payment will be provided.
- h. Payments will be made to the supplier only by Bank Transfer, AMP will pay the supplier in accordance with the payment schedule, to be stipulated in the Purchaser Order Agreement, within (30) days of submission of an acceptable invoice by the supplier and AMP's acceptance of services.
- i. AMP reserves the right to reject any or all bids without assigning any reasons.
- j. Incomplete or non-compliant offers will not be considered.
- k. Offer must be valid for 90 days from the date of submission and must be fixed throughout the contract period.
- l. AMP reserves the right to reject the product supply if it doesn't meet the required specifications described in this solicitation.
- m. Clear description of business references and past experience will be positively marked as per the template provided.
- n. Offerors may submit a proposal outlining value-added services that form part of the service in request
- o. If the scope is sub-contracted to other party, please specify.
- p. The offeror must provide the list of targeted nurseries of saplings along with quotation.
- q. Before signing contract with winner, all their nurseries will be checked/verified for the quality assurance by ROP-AMP team.
- r. The technical staff of ROP will be present at the time of digging, sorting, packaging, loading and unloading.
- s. The supplier should transport 10% surplus/contingency to each site because the damaged saplings during transportation will be returned to the supplier.
- t. The supplier will deliver the saplings in interval according to the plantation schedule to each district and village separately
- u. Issuance of this RFQ in no way obligates ROP/AMP to award and offers will not be reimbursed for any cost associated with the preparation of this Quote. ROP/AMP also reserves the right to issue multiple awards and procure only items or services from selected vendor(s).
- v. If you are approached by anyone suggesting unlawful actions regarding this RFQ or have any concerns or suspicions that your proposal is not being treated with honesty, transparency, and integrity, please email to procurement@rootsofpeace.org. Your name and the name of your company will be kept undisclosed.

General requirements

- a. The copy of valid license shall be provided or ANNGO membership certificate or confirmation letter.
- b. **Has a valid Tax clearance certificates from Ministry of Finance-Afghanistan, Letter of good standing should be submitted in case of availability for the Nurseries.**
- c. Registration with Afghanistan National Nursery Grower Organization (ANNGO) or Provincial Nursery Growers Association approved by ANNGO.
- d. Afghanistan TIN Number copy shall be provided.
- e. RFQ Signed by the nursery owner and Stamped. If the offeror has no stamp, then must be stamped by Ghazni Nursery Grower Association.
- f. At least 3 references shall be provided.
- g. Past experience and Company Fact sheet
- h. Company Address

- i. **Name, Email and Contact number of Company's Authorized representative**
- j. Financial Offer (as a separate document)
- k. Indicate fixed costs and total cost in the categories given
- l. Warranty Terms and Conditions (Such as True to type and according to the specs)
- m. Detailed specifications of the goods offered.

Other Terms and Conditions

1. This RFQ in no way obligates ROP to make an award, nor does it commit ROP to pay any costs incurred by the Offeror in the preparation and submission of a quotation or amendments to a quotation.
2. If there are any significant deficiencies regarding responsiveness to the requirements of this RFQ, an Offer may be deemed "non-responsive" and thereby disqualified from consideration. ROP reserves the right to waive immaterial deficiencies at its discretion.
3. ROP reserves the right to cancel this RFQ at any time.
4. ROP reserves the right to reject any or all bids without assigning any reasons.
5. ROP reserves the right to waive any administrative requirement in this RFQ.
6. If the Offeror anticipates subcontracting any of the work to a subcontractor, the Offeror must provide details of the subcontractor to ROP for approval.
7. All Saplings shall be produced entirely meeting all of the foregoing requirements.
8. ROP will have the right to carry out due diligence on any offer received.
9. ROP will not share its internal evaluation documents.

Questions:

Offerors are welcome to seek clarifications or ask questions about technical and administrative aspects of this RFQ. All questions or requests for clarification must be in English. Questions or requests for clarification should be submitted to the email mentioned in the cover page before the deadline for questions. Offerors should be aware that their responses to questions or requests for clarification may be shared with other Offerors.

Any verbal information received from employees of ROP, the Beneficiary or any other entity should not be considered as an official response to any questions regarding this RFQ.

Prices

Quoted prices should be firm, fixed and all-inclusive. No additional sums will be payable for any change or escalation in the cost of materials, equipment, packaging or labor, warranty-related costs, any and all other costs and charges of whatever description or amount in connection with, necessary for, or resulting from the Offeror's required performance. Price(s) must include all taxes required by the country in which the program activity is undertaken. ROP will not accept any additional taxes or charges after any resulting award. ROP will only pay after the goods (saplings) and related services in accordance with the specs mentioned, are successfully provided.

Sources and Nationality

The vendor may not supply any goods or services manufactured in or shipped from the following countries: Cuba, Iran, Laos, Libya, North Korea, or Syria.

Vetting (anti-terrorism screening) Procedure

Please be advised that offeror who is selected to supply equipment valued in excess of \$25,000 will/may be required to pass US Government's anti-terrorism vetting. ROP will detail the procedures once the awardee is notified. In addition to vetting, ROP reserves the right to carry out due diligence on any offers received.

G. Evaluation and Award

The award will be made to a responsible offeror whose offer follows the RFQ instructions, meets the eligibility requirements, and meets or exceeds the minimum required technical specifications, and is judged to be the best value based on a lowest-price technically acceptable (LPTA) basis.

Please note that if there are significant deficiencies regarding responsiveness to the requirements of this RFQ, an offer may be deemed "non-responsive" and thereby disqualified from consideration. ROP reserves the right to waive immaterial deficiencies at its discretion.

Evaluation Criteria

Criteria	Score
Pricing	50
Member of ANNGO in respective province	20
Operation in target district	10
Background and Experience	10
Production capacity	10

Financial Offer

Please refer to the specs above for each type of sapling.

Province	Species	Varieties	Quantity	Price Per Tree
GHAZNI Districts: Muqur, Dehyak, Qarabagh and Ander	Apricot	Amiri		Afs
	Apple	Royal Gala		Afs
		Red Chief		Afs
		Blushing Golden		Afs
		Galaxy 7243		Afs
		Jonagold		Afs
		Saturn		Afs
		Fuji		Afs
	Grapes	Shundul Khani		
	Plum	Black Amber		Afs
		Red Beauty		Afs
		Black Dimond		
		Fortune		Afs
Fertilizer UREA	SONA-46% N	Per Bag		Afs
Fertilizer DAP	FUJI-46% P	Per Bag		Afs

Delivery

Delivery of tree saplings and rooted vines by the nursery owner/supplier will be made to four designated locations in each district. AMP will notify the nursery owner of the locations in each district. AMP will coordinate delivery dates with the nursery owner. Delivery must be made on scheduled date.

Authorized USAID Geographic Code

All goods and services supplied under this order must meet USAID Geographic Code 935 (Special Free World) requirements as described in the Code of Federal Regulations: 22 CFR §228. No commodities, items with components from, or related services may be offered from the following countries: Cuba, Iran, Libya, North Korea, and Syria. Related services include transportation through, in coordination with or any related or incidental services pertaining to any/all aspects of this Agreement (including fuel, lodging, meals, board, and communications expenses).

Annex 1. Checklist

Submit signed and dated offers to AMP-PROCUREMENT@rootsofpeace.org or Signed, Stamped and Sealed Hard copy to AMP procurement department Kabul.

Document 1:

Company Information

Company Name.

Company Address.

Name of Company's Authorized Representative.

Authorized Representative's Email, Phone Number.

Summary of Relevant Capability, Experience and Past Performance

References of at least three past clients, providing contact details (name of the client, the client's representative, a contact telephone number and email address) and details of the goods provided.

Copy of their official registration with ANNGO and business license.

Document 2:

Financial Offer

Indicate fixed costs in each category in the table.

Indicate Overall costs.

Prices quoted in response to this RFQ must be priced in Afghan currency (AFN).

Proposed Payment Terms.

Delivery and commissioning terms.

Warranty Terms and Conditions in terms of saplings, and rooted cuttings varieties, the supplier is responsible for guaranty of the variety as per contract term and conditions until 4th year of plantation and fertilizers specification as per contractual specification.

Lead Time for delivery to pick-up location.

Duration of Quotation Validity.

Shipping or delivery of goods

Document 3:

Technical offer:

Detailed specifications of the goods offered (preferably with photos).

1. Reference format

Details of referees who refer your company should be provided in the following format. Three references are required.

REFERENCE	
INFORMATION REQUIRED	
Name and Address of Company	
Contact Name and Telephone Number	
Details of Service Provided	
Value of Contract	
Duration of Contract	
Duration of Service Provided	